



Company Name: Indian Energy Exchange Limited
Company website: www.iexindia.com
Position Title: <ul style="list-style-type: none">• Manager – Business Development
Position reports to: <ul style="list-style-type: none">• Director- Strategy
Location: <ul style="list-style-type: none">• Kakinada
Qualification: <ul style="list-style-type: none">• B.Tech., M.B.A.
Experience/skills: <ul style="list-style-type: none">• About 8 to 10 years of experience in Gas downstream sector• Strong commercial and technical understanding of the downstream gas value chain a must• Experience in handling multiple stakeholders• Ability to work in stiff timeline projects• Excellent analytical and problem-solving skills to take right business decisions• Candidates having worked in gas pipeline or gas distribution companies (GAIL/GSPL/PIL/City Gas Distribution Companies) would be preferred
Responsibilities: <ul style="list-style-type: none">• Identifying the opportunity & problem areas, preparing the action plan for achieving the key metrics.• Responsible for acquisition and portfolio management of clients and overseeing operations and customer experience.• Collecting market feedback and provide periodic updates to the management for the formulation of strategy.• Mentor and lead teams of size 2-3 highly motivated employees includes Ground leaders across Business Development function.

Mail your resumes at - Mandeep.arora@iexindia.com